# **Directory of Products and Services**

As of February 2025





The family of companies that make up Great American's insurance operations do business under several brands in a variety of markets.

#### **Property & Casualty Insurance**





































# Strength Through Specialization

The operations of Great American Insurance Group intentionally focus on specialty niche markets where we can have an advantage based on our expertise, unique products or distribution. Our group consists of highly diversified businesses offering a wide range of specialty commercial property and casualty coverages. These businesses are operated by seasoned managers with a depth of knowledge and expertise in each of our specialty lines of insurance and the markets they serve.

Each business unit has significant operating autonomy to oversee important operation functions, such as underwriting, pricing, marketing, policy process and claims service. Each, however, is subject to controls over capital allocation, financial reporting, actuarial assessments and strategic direction.

For more information about our Company, please visit GAIG.com.





### TABLE OF CONTENTS

#### **Table of Contents**

ABA Insurance Services	1
Accident & Health (pomi)	2
AgriBusiness®	3
Alternative Distribution	4
Alternative Markets	5
Aviation	6
Bond	7
Crop	8
Cyber Risk	9
El Aguila	10
Environmental	11
Equine Mortality	12
Excess Liability	13
Executive Liability	14
FCIA - Trade Credit & Political Risk	16
Fidelity / Crime	17
Financial Institution Services	18
Great American Custom	19
Great American Europe	20
Great American P&C Mexico	21
Great American Risk Solutions	22
Innovative Markets	23
Loss Control	24
Mergers & Acquisitions Liability	25
Mid-Continent Group	26
National Interstate	27
Ocean Marine	28
Professional Liability	29
Property & Inland Marine	31
Public Sector	32
Republic Indemnity	33
Singapore Branch	34
Specialty Construction	35
Specialty Equipment	36
Specialty Human Services	37

Strategic Comp	38
Summit	39
Trucking	40
Vanliner	41

### **ABA Insurance Services**

As a leading source of insurance for banks, ABA Insurance Services provides executive and professional liability insurance, financial institution bonds, and property and casualty lines to banks throughout the country. In business for over 35 years, ABA Insurance Services is known as a long-term, reliable, and stable source of insurance and is recognized for underwriting and claims handling expertise.

Our staff understands the complex needs of all banks and will tailor an appropriate insurance placement that includes customized policy language and multi-layered programs when necessary.

#### Why choose ABA Insurance Services?

- Unique expertise and focus on banks
- Experienced underwriters with financial industry and regulatory backgrounds
- Claims adjusted by highly specialized and tenured attorneys
- Emphasis on loss control through regular distribution of educational materials
- Endorsed by American Bankers Association (ABA) and 35 state bankers associations
- Nationwide presence with over 1,600 financial institutions insured in the program
- ABA member banks eligible to participate in a distribution program

#### **Available Coverage**

- Directors & Officers Liability
- Financial Institution Bond
- Property & Casualty
- Cyber Liability
- Employment Practices Liability
- Trust Services Liability
- STAMP Surety Bond
- Excess Lines
- For more information, visit www.abais.com.

#### **Main Contact**

3401 Tuttle Rd., Ste. 300 Shaker Heights, OH 44122 800-274-5222

### GAIG.com/abais

#### **John Wells**

President 216-220-1322 jwells@abais.com

#### Underwriting

#### Lisa Micciche

Divisional VP, Professional Lines Program 216-220-1297 Imicciche@abais.com

#### Mike Read

Divisional VP, P&C Program and Business Development 216-220-1319 mread@abais.com

#### Claims

#### **Eric Steiner**

SVP, Claims Director 216-220-1311 esteiner@abais.com

# **Accident & Health (pomi)**

Great American offers a wide array of Accident & Health insurance coverages through its digital-focused pomi (an acronym for peace of mind insurance) brand. The group coverage provides comprehensive solutions for losses that may result from an accident for students, participants and volunteers. We serve niche industries like schools, daycares, camps, non-profits, youth sports organizations, collegiate activities and health and fitness companies.

Appointed agents can quote and bind most policies in under three minutes through the pomi portal. More complex plans can be customized for clients as well with help from our underwriting team.

In addition, consumers can purchase individual accident coverage for their dependents participating in youth sports activities through our online platform.

#### **Main Contact**

300 E. Main Street Suite 314 Charlottesville, VA 22902 800-475-2691 Option #2 contact@getpomi.com getpomi.com GAIG.com/AccidentandHealth

#### Jim Slate

Divisional President 540-222-6361 jslate@getpomi.com

#### Claims

#### Steve Mikano Divisional VP 713-703-6054

ymikano@getpomi.com claimsteam@getpomi.com

#### Sales

#### **George Wilson**

800-475-2691 Option #2 469-346-8361 gwilson4@getpomi.com

# **AgriBusiness**®

Running a farm or ranch has always involved a lot of risks. But these days, rapid changes in the industry are raising the stakes. Advanced technologies and new environmental concerns are pushing farming and ranching in new directions. But no matter how much things change, one thing never will: Great American's AgriBusiness® Division is committed to keeping farmers and ranchers strong with effective insurance coverage.

We've been helping farmers and ranchers manage the uncertainties of doing business for more than 100 years. Today, we provide coverage for full-time farms, ranches and other agricultural operations in 44 states. Our farm products protect businesses that range from orchards to dairy farms to livestock operations. Our equine farm products protect equine farms, boarding stables, trainers, horse shows and many more equine type operations.

#### **Main Contact**

301 E. Fourth St. Cincinnati, OH 45202 GAIG.com/AgriBusiness

#### Ken Patrick

Divisional President 513-763-8617 kpatrick@gaig.com

Underwriting

#### **Adrienne Letts**

Divisional AVP - Equine Farm 513-763-8654 aletts@gaig.com

Claims

#### **Janelle Winford**

Divisional SVP 513-763-8509 jwinford@gaig.com

### **Alternative Distribution**

Alternative Distribution provides small commercial insurance solutions through four digital channels: 1) direct-to-customer through its platform, PolicySweet.com; 2) through its cobrandable agent interface, PolicySweet Pro; 3) through API connections with agent-owned quoting platforms; 4) through embedded offerings on other digital platforms.

PolicySweet®, an insurtech brand by Great American Insurance Group, launched in 2019. The platform offers an end-to-end digital experience for small businesses to research, shop, quote and purchase insurance in minutes. Customers who prefer online shopping can secure coverage at their convenience from a computer or mobile device any time of the day.

The PolicySweet Pro platform allows for commercial agents to track lead activity and produce quotes for clients 24/7 directly from their agency website.

Finally, our API solution can be integrated into an existing website or app to provide seamless access to small commercial insurance in one interface.

Available products include Workers' Comp, Business Owner Policy and Micro-Business Owner Policy, all offered countrywide.

For more information, visit PolicySweet.com.

Relationship Managers

Jeff Elsner Divisional AVP 860-683-4754 jelsner@gaig.com

Fred Snyder
Business Development Director
860-298-2504
jfsnyder@gaig.com

Josh Robinson
Digital Marketing Director
513-369-5919
jlrobinson@gaig.com

Marketing

Eliad Laskin Marketing Director 860-683-4772 elaskin@gaig.com

#### **Main Contact**

5 Waterside Crossing Suite 300A Windsor, CT 06095

PolicySweet@policysweet.com

PolicySweet.com

#### Kristen Mielcarek

Divisional VP 860-298-2513 kmielcarek@gaig.com

Underwriting

Bill Fehn Divisional AVP 513-412-3902 wfehn@gaig.com

## **Alternative Markets**

Alternative Markets specializes in mono-line and/or multiline primary programs on either a traditional guaranteed cost (Specialty Programs) or risk-sharing basis (Agency, Association or Group Captives). Alternative Markets focuses on niche programs.

All programs, whether risk sharing or not, benefit from a high level of exclusivity, tailored underwriting and dedicated team claims service. Lines of business supported include: Workers' Compensation, General Liability, Property, Inland Marine, Auto Liability and bolt-on Cyber on a supporting Package, GL or BOP policy.

Alternative Markets entertains the delegation of underwriting authority and other unbundled services such as claims and loss prevention on a program specific basis and each arrangement is subject to regular audits and oversight.

#### **Main Contact**

5 Waterside Crossing Windsor, CT 06095 <u>GreatAmericanCaptive.com</u> GAIG.com/AltMarkets

#### **Tom Colosi**

Divisional President 860-683-4751 tcolosi@gaig.com

Underwriting

#### Jay Bombard

Divisional SVP 860-683-4748 jbombard@gaig.com

Claims

#### **Ron Morrison**

Divisional SVP 513-412-4395 rbmorrison@gaig.com

Relationship Managers

Robyn Rider Divisional SVP 513-369-5628 rrider@gaig.com

Michelle Morson Divisional VP 860-298-2501 mmorson@gaig.com Marketing

Jennifer Guidry Divisional VP 860-683-4802 jguidry@gaig.com

### **Aviation**

Great American's Aviation Division specializes in the placement of hull, liability and excess liability across a wide array of aviation-related risks. Our underwriters are experts in analyzing, pricing and tailoring unique insurance coverage on an admitted basis. All of our underwriters have extensive experience in the aviation industry in areas including air traffic control, landside operations and commercial pilot operations.

#### We offer the following coverage types:

- Non-Commercial Hull and Liability
- Commercial Hull and Liability
- Helicopter Hull and Liability
- Fixed Base Operators Liability
- Manufacturers Product Liability
- Unmanned Aerial Vehicle Hull and Liability
- Excess Liability

Great American's Aviation Division offers coverage on a 100% or a quota-share basis.

#### **Main Contact**

2 Tower Center Blvd., Ste. 1605 East Brunswick, NJ 08816 GAIG.com/Aviation

#### Michael E. Chevrette

Divisional President 347-628-9428 mchevrette@gaig.com

Underwriting

#### Mellissa Carbone-Moser

Divisional SVP 609-455-2777 mcarbone@gaig.com

Claims

#### **Craig Gately**

Divisional AVP 732-875-0602 cgately@gaig.com

### **Bond**

Great American entered the Surety market more than 95 years ago, bringing a history of strong performance, secure resources and a broad appetite for business opportunity to this important industry segment.

Our agents and customers rely on the expert underwriting, solid financial strength, market leadership and personal service they receive from the Bond experts at Great American. With a highly diverse product line that includes both Commercial and Contract solutions, we are one of the leading Surety companies in the United States with loss results that are well below the industry average.

While we continue to be one of the largest writers of Contract bonding, we are also a leading provider of Commercial Surety Bonds with an emphasis on Miscellaneous, License & Permit, Court, Fiduciary and Public Official Bonds.

#### **Main Contact**

301 E. Fourth St. Cincinnati, OH 45202 877-377-2405 bonddivision@gaig.com GreatAmericanBonds.com GAIG.com/Bond

#### **Ken Bearley**

Divisional President 513-369-5740 kbearley@gaig.com

Underwriting

#### John Webster

Divisional SVP Contract Surety - Chief Underwriting Officer 513-412-0430 jkwebster@gaig.com

#### **Scott Leone**

Divisional VP Commercial Surety 617-936-7403 sleone@gaig.com

Claims

#### **Ryan Dierkers**

Divisional VP 513-579-6328 rdierkers@gaig.com

# Crop

Great American has been an innovative leader in the crop insurance industry since it issued its first crop policy in 1915. Great American's Crop Division provides the tools clients need in the form of specialized crop insurance coverages, which can insure their revenue stream even if elements outside their control go awry. That means even in the face of a worst-case scenario, our clients will have the income to keep their operation functioning.

We welcomed Crop Risk Services employees, agents and insureds to Great American in July 2023, further demonstrating our long-standing commitment to the crop industry.

Crop insurance products offered include the federally reinsured Multiple Peril Crop Insurance policies (MPCI) and numerous Named Peril insurance products. MPCI insures against disease and weather related disasters causing crop losses on a unit basis. Named Peril programs are unique and varied. Included in our family of Named Peril products is Crop Hail, which provides spot-loss protection against damaging hail or fire.

# Product Accounting

#### Jared Jensen

Divisional VP Finance 513-412-9294 jjensen3@gaig.com

#### Compliance

#### Rick Bird

Divisional AVP 712-852-8153 rjbird@gaig.com

#### Field Offices

#### Lawrence

4910 Corporate Centre Dr., Ste. 200 Lawrence, KS 66047 800-336-4359

#### Peoria

1315 W. Commerce Dr. Peoria, IL 61615 800-345-1065

#### **Albany**

618 #2 N. Westover Blvd. Albany, GA 31707 800-833-2241

#### **Main Contact**

301 E. Fourth St. Cincinnati, OH 45202 800-587-1553

GreatAmericanCrop.com GAIG.com/Crop

#### **Dale Perry**

Divisional President 513-763-8470 dperry@gaig.com

#### Claims

#### **Bob Twomey**

Divisional SVP 513-763-8416 btwomey@gaig.com

#### **Brian Young**

Divisional EVP, Crop Risk Services bsyoung@gaig.com

#### **Eau Claire**

3410 Oakwood Mall Dr. Eau Claire, WI 54701 800-826-7090

#### Fargo

1402 43rd St. SW Fargo, ND 58103 800-835-7013

#### Fresno

7112 North Fresno Street, Ste. 100 Fresno, CA 93720 800-635-9641

#### Decatur

132 South Water Street, Ste. 500 Decatur, IL 62523

#### Omaha

1313 Cuming Street, Ste. 201 Omaha, NE 68102

### Business Development

#### Matthew Klein

Divisional VP 513-763-8430 mjklein@gaig.com

#### Technology

#### Ron Rohlina

Divisional SVP 513-763-8444 rrohling@gaig.com

#### Field Operations

#### **Dennis Strickland**

Divisional VP 513-763-8405 dstrickland@gaig.com

#### Product Development

#### Joshua Arguelles

Divisional VP 513-763-8412 jarguelles@gaig.com

# **Cyber Risk**

For more than a decade, Great American has delivered customized cyber risk products and programs via numerous divisions and built a reputation for providing flexible offerings in combination with other products or on a stand-alone basis. In 2018, the Cyber Risk Division was formally organized by consolidating those various products and programs into one specialty business unit.

#### **Products**

Our products are designed for small and medium-sized business and are easy to explain and understand. Claims are adjusted in-house by expert privacy attorneys.

- Primary and Excess
- \$1 Billion Max Capacity
- Stand-alone Cyber
- Tech E&O / Cyber
- Surplus Lines
- Loss Control and Prevention

#### **Appetite**

- \$500 million maximum revenues
- Online guotes for small businesses under \$10 million in revenues
- Excluded classes: Cannabis, Data Brokers, Payment Processors

#### Risk e-Business Cyber Loss and Liability Coverages

 Business Interruption, Breach Coach, Contingent Business Interruption, Cyber Crime, Data Restoration, Extortion/Ransomware Costs, Forensics, Notification, PCI Costs, Regulatory Costs, Technology E&O, Patent Infringement Coverage

#### Distribution

- Retail and Wholesale Producers
- Select MGA Appointments

#### Operations

847-330-6784

Ryan FitzSimmons
Divisional COO

rfitzsimmons@gaig.com

#### **Main Contact**

301 E. Fourth Street Cincinnati, OH 45202

GAIG.com/Cyber

#### **Betty Shepherd**

Divisional President 646-939-5417 eshepherd@gaig.com

Claims

#### Mark Sadler

Divisional VP 513-412-9233 msadler@gaig.com

Underwriting

#### Kelli Artin

Divisional VP 347-346-1063 kartin@gaig.com

#### **Laura True**

Divisional VP 860-916-3261 Itrue@gaig.com

Loss Control

**Dominick Zangaro** 

Loss Control Specialist 513-260-8942 dzangaro@GAIG.COM

# El Aguila

Headquartered in Mexico City, El Aguila is Great American's oldest international operation, well regarded for its industry expertise and outstanding customer service. Since 1994, it has been an insurance leader offering specialized, multi-channel auto insurance in the Mexican marketplace. El Aguila auto insurance products are designed for private vehicle owners, typically over 25 years of age and/or operators of family vehicles.

Juan P. Riveroll, President of El Aguila, attributes the company's success to its strong underwriting and pricing values. "While most of our products come standard in this market, we offer specialized products that potentially lower deductibles for our insureds compared with certain products offered by our competitors." For example, El Aguila's "Coverage 100" product lowers deductibles for collision and theft incidents to 3% against their competitors' rates of 5% and 10%. In cases of total loss, an additional \$700 is added to the overall value of the vehicle. Free replacement car and uninsured motorist coverages are also significant competitive advantages in a market where 3 out of 4 vehicles are not insured. This approach mirrors Great American's pricing and underwriting operating values which translates into taking products to market that are attractive and priced correctly.

Although pricing and underwriting are top priorities for Juan and his team, excellent customer service (another Great American value) is always top of mind for every employee.

The Company's name – El Aguila – whose English translation means "The Eagle," serves as a great marketing tool for the company. "The name serves as an asset for commercial and marketing purposes. In fact, eagles are the national emblem of both Mexico and the United States, so it's simple for people to remember."

#### El Aguila at a glance

- 100% owned subsidiary of Great American Insurance Company
- Founded in 1994
- Headquartered in Mexico City with offices in Monterrey, Guadalajara and Puebla
- Approximately 200 employees

#### **Main Contact**

Av. Insurgentes Sur. 1106, Piso 1 Col. Tlacoquemécatl Mexico City, D.F. Mexico, 03200 <u>ElAguila.com.mx</u> <u>GAIG.com/ElAguila</u>

#### Juan Riveroll

Divisional President +52-55-5488-8882 jriveroll@elaguila.com.mx

#### **Enrique Morales**

Divisional VP +52-55-5488-8881 emorales@elaguila.com.mx

## **Environmental**

Environmental Insurance for a Full Range of Risks and Industries

Great American's Environmental Division offers an exclusive focus on environmental insurance solutions to a wide variety of commercial customers. Our core products and services enable businesses to effectively and efficiently manage risks that can threaten their financial security.

The experts of Great American's Environmental Division can uncover the hidden risks in your client's operations and develop a custom program to protect them. We offer a complete portfolio of environmental insurance products, including contractor's and fixed premises pollution liability insurance products.

Environmental liability can be highly complex, but Great American's dedicated environmental claims handling unit and nationwide network of emergency response firms, remediation contractors and environmental attorneys provide the technical expertise and responsiveness needed to provide customers with comprehensive risk management. Learn more at GAIG.com/Environmental.

#### **Main Contact**

397 Eagleview Blvd., Ste. 100 Exton, PA 19341 888-828-4320 GAIG.com/Environmental

#### Mark Vuono

Divisional President 484-212-7701 mvuono@gaig.com

#### Underwriting

#### Eric McCabe

Divisional SVP and Director of National Underwriting 646-564-5283 emccabe@gaig.com

#### Claims

#### **Gregory Kelder**

Divisional SVP and Head of Claims 484-212-7706 gkelder@gaig.com

#### **Business Contacts**

#### **Heather Boyd**

Divisional VP 617-936-8868 hboyd@gaig.com

-Contact for new business inquiries

#### Rick Ringenwald

Divisional VP and Executive Underwriter 484-212-7735 rringenwald@gaig.com -Contact for closure/post-closure inquiries

#### Kirk Davenport

Divisional VP and Executive Underwriter 484-212-7705 kdavenport@gaig.com

#### **Kelsey Hill**

Divisional AVP 513-446-5657 khill3@gaig.com Communications

#### **Patrick Mahoney**

Divisional VP and Executive Underwriter 484-212-7704 pjmahoney@gaig.com -Contact for programs inquiries

#### **Paul Scian**

Loss Control Manager 646-988-1127 pscian@gaig.com Risk Engineering

#### Field Offices

#### **Boston**

31 St James Ave, Ste. 830 Boston, MA 02116

#### **New York**

28 Liberty St., Ste. 3610 New York, NY 10005

#### Cincinnati

301 E. Fourth Street, Floor 9 Cincinnati, OH 45202

# **Equine Mortality**

Great American's Equine Mortality Division is one of the world's leading providers of equine mortality insurance and related coverages. We are a knowledgeable staff in all breeds and disciplines such as Racing, Showing, Cutting, Dressage, Hunter/Jumper, Driving, Reining, Saddleseat and Pleasure Riding.

We have one of the most comprehensive and unique product portfolios available for horse owners, as our coverages can also be stacked, making each policy customizable for a client's specific situation. For clients who elect Full Mortality coverage, Great American also offers Major Medical, Surgical and various other endorsements that can be useful in protecting the customer's investment.

#### **Main Contact**

4414 SW College Rd., Ste. 1422 Ocala, FL 34474 352-351-4799 GAIG.com/Equine

#### **Beth Leaird**

Divisional President 352-369-4122 bleaird@gaig.com

Claims

Illona Berecz Divisional AVP 352-369-4118 iberecz@gaig.com

# **Excess Liability**

Great American's Excess Liability Division offers significant capacity of up to \$20 million for both Lead Umbrella and Excess Liability placements. This protection is made available to companies varying in size from single location light hazard risks to a wide variety of more difficult to place manufacturer and processor risks. We specialize in offering large limits of liability to protect our clients' corporate assets from catastrophic loss. We can tailor coverages to meet specific individual exposures and provide a customized Excess program. The unique Lead Umbrella form includes many of the frequently requested extensions of coverage sought by discriminating buyers.

#### **Main Contact**

3775 Roswell Rd. NE, Ste. 300 Marietta, GA 30062 800-345-2913 GAIG.com/ExcessLiability

#### **Todd Gambrell**

Divisional President 770-509-3007 tgambrell@gaig.com

Underwriting

Christopher O. Bright Divisional VP 770-579-6952 cbright@gaig.com

Claims

Jim Siessel Divisional SVP 973-952-9888 jsiessel@gaig.com

#### Field Offices

#### **Atlanta**

3775 Roswell Rd. NE, Ste. 300 Marietta, GA 30062 800-345-2913

#### Chicago

230 W. Monroe St., Ste. 2900 Chicago, IL 60606 312-385-4222

#### **Dallas**

4201 Spring Valley Road, Ste. 300 Dallas, TX 75244 972-490-8192

#### Los Angeles

750 The City Dr. S., Ste. 470 Orange, CA 92868 714-740-3383

#### Virtual Offices

#### Lorri Colby (OH, KY, TN)

Production Underwriting Specialist 859-609-7945 lcolby@gaig.com

#### Tom Haddix (FL)

Divisional AVP Underwriting 321-292-2853 thaddix@gaig.com

#### **Brian Parker (Midwest)**

Divisional AVP Underwriting 312-385-4223 brparker@gaig.com

# **Executive Liability**

Great American's Executive Liability Division is committed to serving its customers with industry-leading expertise and quality management liability products. Our experienced team of underwriters, claims attorneys and marketing professionals work hand-in-hand to deliver effective solutions for public, private and nonprofit clients.

Online quoting available for select products at GreatQuoter.com.

Available products include:

#### U.S.

- Public Company Directors' & Officers' Liability
- Private Company Management Liability
- A-Side DIC Protection
- Nonprofit Directors' & Officers' Liability
- Employment Practices Liability
- Fiduciary Liability
- Asset Management Liability

#### Canada

- Public Company Directors' & Officers' Liability (Including U.S. traded companies)
- Private Company Directors' & Officers' Liability
- Financial Institutions Liability
- A-Side DIC Protection
- Nonprofit Directors' & Officers' Liability
- Employment Practices Liability
- Asset Management Liability

#### **Main Contact**

1450 American Ln., 8th Floor Schaumburg, IL 60173 847-330-6750 eld@gaig.com GAIG.com/ELD

#### Jane Kornesczuk

Divisional President 847-330-6761 jkornesczuk@gaig.com

#### Claims

#### Michael Powell

Divisional SVP 847-330-6823 mpowell@gaig.com

#### Underwriting

#### Jason Hogan

Divisional SVP and Chief Underwriting Officer 847-330-6781 jhogan@gaig.com

Senior Management

Akib Ali

Divisional SVP Asset Management

609-297-1403 aali@gaig.com

James E. Carroll

Divisional SVP

Accounting/Systems/Risk

Management 847-330-6767 jecarroll@gaig.com

Susan Farrell

Divisional SVP Claims

847-330-6897 sfarrell@gaig.com

**Bob Fulton** 

Divisional SVP Technology

847-330-6771 bfulton@gaig.com

**Chris Ketcham** 

Divisional SVP Underwriting,

Nonprofit, Private, EPL & Canada

847-330-6779

cketcham@gaig.com

**Phil Schluter** 

Divisional SVP Underwriting Public

D&O

pschluter@gaig.com

212-510-0173

**Thomas Siebers** 

Divisional SVP Canadian Business

847-330-6774

tsiebers@gaig.com

Marketing Contacts

G. Shane Allen

Marketing Manager

Midwest

630-605-0528

gallen@gaig.com

**Courtney Olsen** 

Marketing Manager

Mid-Atlantic 443-540-4424

colsen@gaig.com

Michela Pittman

Marketing Specialist

Northeastern US

781-572-7601

mpittman3@gaig.com

**Gina Wood** 

Divisional AVP

Western and Southwestern US

817-271-4850

ggwood@gaig.com

Toronto Ontario, Canada

Mona Wakim

Divisional VP Underwriting

Canadian Business

416-508-1717

mwakim@gaig.com

Chicago Office

230 W Monroe, Suite 2900

Chicago, IL 60606

## FCIA – Trade Credit & Political Risk

FCIA underwrites and services the trade credit and political risk insurance policies of Great American Insurance Company.

#### **Products for Companies**

FCIA's Trade Credit Insurance policies protect companies against the risk of nonpayment on their accounts receivable whether caused by commercial or political risk events. Policies insure any combination of domestic and international sales of goods and services. Coverage is available on buyers in the United States and worldwide.\*

#### **Products for Financial Institutions**

FCIA's Trade Credit Insurance policies protect financial institutions from nonpayment on trade finance and supply chain loans, as well as on loans secured by trade accounts receivable that are purchased or financed by the lender.

#### **Political Risk Products**

Operating in foreign countries, especially in emerging markets, can expose multinational companies to additional risks related to unpredictable foreign government acts or political events. FCIA offers an array of political risks coverage that can help protect investment in foreign countries. Coverages include named perils such as Confiscation, Expropriation and Nationalization.

\*Unless prohibited under US law.

Business Development

Nasrin Nourizadeh Vice President 212-885-1502 nnourizadeh@fcia.com Country Risk Analysis

**Byron Shoulton** Vice President 212-885-1512 bshoulton@fcia.com

#### **Main Contact**

125 Park Ave., 14th Floor New York, NY 10017 212-885-1500 FCIA.com GAIG.com/FCIA

#### **Michael Mulvey**

Divisional President 212-885-1525 mmulvey@fcia.com

Underwriting

#### **André Python**

Divisional SVP and Chief **Underwriting Officer** 212-885-1509 apython@fcia.com

Claims

#### Kristina Smirnova

Supervising Claims Attorney 212-885-1504 ksmirnova@fcia.com

# Fidelity / Crime

Service Oriented, Experienced Underwriters, Delivering Specialty Coverage, Tailored to Your Needs.

After 25+ years of protecting virtually every class of business from crime-related losses, Great American Insurance Group's Fidelity / Crime Division has a depth of experience in both underwriting and claims that is unmatched in the marketplace.

As one of the largest monoline crime insurers in the hemisphere, Great American's Fidelity / Crime Division maintains \$50 million in underwriting capacity for private and public businesses, financial institutions and governmental entities, and \$65 million in our broad Great American Kidnap, Ransom and Extortion Policy®. Additionally, we offer specialized products and programs for casino and gaming operations, armored car companies, mining risks, ATM companies, security guards and check cashers. We also offer Fine Art coverage for museums, galleries and more.

Coupled with the financial strength of Great American Insurance Company, our specialization and expertise gives us the ability to offer coverage enhancements beyond standard forms and to intelligently address the unique exposures of any potential Insured.

#### **Main Contact**

5 Waterside Crossing Windsor, CT 06095 860-298-7300 CrimeInsurance.com GAIG.com/FidCrime

#### Stephanie Hoboth

Divisional President 860-285-0076 smhoboth@gaig.com

Underwriting

#### **Wesley Holekamp**

Divisional AVP 817-820-0525 wholekamp@gaig.com

Claims

#### Joseph Szary

Divisional VP 609-297-1407 jszary@gaig.com

### **Financial Institution Services**

Great American's Financial Institution Services Division specializes in providing risk management and product enhancement programs to vehicle lenders and lessors, commercial equipment lenders and mortgage lenders throughout the U.S. and Canada. Target clients include commercial banks, credit unions, finance companies, buyhere pay-here dealers and leasing and rental concerns.

The Financial Institution Services Division provides insurance products through managing general agents specializing in providing solutions for financial institutions' needs. Great American Financial Institution Services is staffed with an energetic team of professionals empowered to respond quickly and decisively to the needs of our target clients and producers.

The Financial Institution Services Division proactively develops new products and services from our suburban Chicago offices. Our guiding principle is to strive to make business easier, more secure and more profitable for our customers and producer partners through innovative product concepts and insurance solutions. Aligning our interests with those of our clients and producers has helped us become an industry leader in responding to the ever-changing needs in the financial institution marketplace.

#### **Main Contact**

1100 E. Washington St., Ste. 200 Grayslake, IL 60030 877-803-4319 GAIG.com/FIS

#### Christopher L. Wise

Divisional President 877-803-4319 cwise@gaig.com

#### Underwriting

#### Dana Rojas Divisional AVP 877-803-4319 drojas@gaig.com

#### Claims

#### Pat Sinnard Divisional SVP 513-763-8568 psinnard@gaig.com

#### Some of our products include:

- Lender Placed Collateral Protection Insurance (CPI)
- Blanket Lenders Single Interest Insurance (VSI)
- Equipment Physical Damage Insurance
- Guaranteed Automobile Protection (GAP)
- Instant Issue Collateral Protection Insurance
- Lender Placed Mortgage Hazard and Flood Insurance
- Real Estate Owned Property and Liability Insurance
- Blanket Mortgage Fire Insurance
- Credit Involuntary Unemployment/ Job Loss Insurance

- Renters Insurance/Tenant Legal Liability/ Security Deposit Insurance
- Data Breach/Data Security Insurance
- Dealer Supplemental Products and Warranty Products
- · Credit Life and Other Debt Cancellation Programs
- Residential Investor Property and Liability
- Tax Lien Buyers Property and Liability

### **Great American Custom**

Each policy we write at Great American Custom is unique and individual, just like each of the business clients we serve. Our policyholders range from small businesses to complex multi-national corporations and Fortune 1000 accounts.

We've assembled a team of experienced underwriters, claims specialists and support professionals who can provide insight, perspective and creative problem-solving. They work closely together to solve complex insurance needs as quickly and efficiently as possible.

# Great American Professional Risk Insurance Services, Inc. (GAPRIS)

Great American Professional Risk Insurance Services specializes in umbrella and excess liability products that meet the needs of the commercial market. Our policyholders range in size from medium-sized businesses to complex multi-national corporations, with a focus on Fortune 1000 accounts.

Our experienced underwriting staff has a comprehensive knowledge of liability hazards, emerging trends, structured pricing, and familiarity with forms and coverage requirements. Focused on long-term relationships with clients and brokers, we listen to our clients' insurance needs and work with them to satisfy their special capacity requests.

#### **Main Contact**

725 S. Figueroa St., Ste. 3400 Los Angeles, CA 90017 213-430-4300 gamcustom.com GAIG.com/GACustom

#### Kirk Bull, CPCU, ARe

Divisional President 213-430-4344 kirk.bull@gamcustom.com

Underwriting

#### J. Kirk Stone

Divisional SVP 213-430-4341 kirk.stone@gamcustom.com

#### Claims

#### John Surich

Divisional SVP 973-952-9833 john.surich@gamcustom.com

GAPRIS Main Office

3436 Toringdon Way Ste. 200 Charlotte, NC 28277 704-364-5161

#### **Mark Conklin**

Divisional President 704-714-5808 mark.conklin@gapris.com

Los Angeles Office

725 S. Figueroa St., Ste. 3400 Los Angeles, CA 90017 213-430-4300

# **Great American Europe**

Great American Europe specializes in providing specialty insurance products and in developing Affinity schemes for clients in the UK and Europe. We take pride in understanding the unique requirements of each client's business to develop bespoke insurance programs, which generate additional income streams whilst helping to protect clients and their customers.

We design and customize a broad portfolio of innovative insurance programs that can minimize risk, generate insurance revenue and build customer loyalty.

#### **Great American Europe is comprised of:**

Great American International Insurance (UK) Limited – established in the UK to write general insurance in the United Kingdom. Our teams have specialized market knowledge and the underwriting skills to develop and support customized insurance solutions in Construction & Engineering, Asset Affinity (Schemes Solutions), Peace of Mind Insurance, Surety Bonds & Credit, Professional Indemnity, Cyber, and insurance products for Financial Institutions to meet the unique needs of each organization's customer base.

Great American International Insurance (EU) DAC – established in Ireland to write commercial insurance throughout the EU. We offer a range of insurance solutions in Construction & Engineering, Asset Affinity, Peace of Mind Insurance, Surety & Credit, Financial Lines Insurance (PI and D&O), Cyber and insurance products for Financial Institutions. Our aim is to develop a bespoke offering that's right for each client.

Both insurance companies use the trading style Lease & Loan Insurance Services when providing insurance products to the Finance and Leasing sector such as Automatic Asset Insurance, POS Waiver programmes and Early Termination Insurance.

#### **Main Contact**

One Temple Quay, Temple Back East, Bristol, BS1 6DZ +44 (0)117-929-9003

#### GAIG.com/Europe

#### **Julian Bartlett**

Group CEO & Divisional President +44 (0)117-929-9003 jbartlett@gaig.com

#### UK

#### **Paul Dooley**

European Business Development & Communications Director +44 (0)117-927-5345 pvdooley@gaig.com

#### ΕU

#### **Mark Butler**

Underwriting Director +353-1806-1175 mbutler@gaig.com

#### Office Locations

# Great American International Insurance (UK) Limited

One Temple Quay, Temple Back East, Bristol, BS1 6DZ +44 (0)117-914-2070

# Great American International Insurance (EU) DAC

Station House, Dublin Rd. Malahide County Dublin, Ireland +353-1-845-4850

### **Great American P&C Mexico**

Great American's Property & Casualty Division in Mexico, also known as Great American División Daños México, features a high level of specialization and knowledge of the commercial business and industrial sectors, offering comprehensive insurance solutions in order to protect the assets of its insureds.

In a highly competitive industry, our differentiator lies in our financial strength, the experience of our recognized team and a broad product portfolio, combining flexible coverages, competitive pricing and an exceptional commitment to service.

#### What makes us different?

- Specialized company with local level management autonomy and decision making.
- Top rated and financially well-backed reinsurance program, allowing for flexibility in structuring insurance programs.
- Direct access to a team with proven experience and an excellent industry reputation, providing specialized insurance advice to producers and insureds.
- 4. Technological platform that supports our service with high standards of quality and security.
- Underwriting and commercial business integration, which guarantees quick underwriting decisions in order to close deals.
- 6. Emphasis on timely claims handling with high quality standards.
- Selected distribution network via a select group of agents and brokers countrywide.

#### **Main Contact**

Av. Insurgentes Sur. 1647, Piso 10 Col. San José Insurgentes CP 03900, Ciudad de México +52-55-5482-8600

GreatAmerican.com.mx

GAIG.com/PCMexico

Agustin Quevedo Divisional President +52-55-5482-8610 aquevedo@gaig.com

### **Great American Risk Solutions**

Helping wholesale brokers maximize their specialty P&C business

Great American Risk Solutions provides industry leading Property and Casualty products via wholesale brokers on an excess and surplus basis. Our diverse mix of specialty products offers brokers the ability to create flexible and creative solutions to fit their client's needs.

Our staff brings decades of experience in product development, claims, underwriting and service. Each step in the process is handled with care and dedication to provide our brokers with an unparalleled experience. Our clients count on Risk Solution's innovative product mix to both capture niche business and round out accounts with tough exposures that need an expert's touch. We focus on building solid trading relationships to ensure best in class experiences.

#### **Main Contact**

301 E. Fourth St., Cincinnati, OH 45202 513-579-6300 800-336-3324 GAIG.com/GARS

#### **Ken Nieberding**

Divisional President 513-763-8460 knieberding@gaig.com

Underwriting

# Brian Sloan Divisional SVP

513-369-3608 bsloan@gaig.com

Claims

#### Leslie McCabe

Divisional SVP 513-763-8651 Imccabe@gaig.com

Healthcare

#### **David Archiable**

Divisional VP 513-579-6315 darchiable@gaig.com

Manufacturing

#### **Katie Stautberg**

Divisional SVP 513-763-7220 kstautberg@gaig.com

Property

#### **Chris Kaarre**

Divisional VP 513-256-7555 ckaarre@gaig.com Construction

#### Randy Myers

Divisional VP 513-333-5502 rmyers@gaig.com

Product Recall

#### Jeff Verhoeven

Production Underwriting Manager 513-333-6526 jverhoeven@gaig.com

Distribution

#### **Kyle Enderle**

Divisional AVP 513-579-6318 kenderle@gaig.com Binding Authority

#### Toni Leone

Divisional VP 513-256-5724 tleone@gaig.com

Select Casualty

#### **Mark Lonneman**

Divisional VP 513-412-4203

mrlonneman@gaig.com

### **Innovative Markets**

Innovative Markets offers differentiated and first-of-kind solutions for complex, emerging and evolving risks.

Complex, emerging and evolving risks do not have standard insurance solutions. To help clients address such risks, we seek to understand their unique challenges and what is important to them as we work together to tailor a solution.

Our customized programs include admitted or surplus lines insurance coverage combined with tailored loss control and claims services. We will consider partially delegated underwriting and claims authority, as well as producer captives.

Examples of our innovative products and programs include:

#### **Ecological Restoration & Conservation**

Specialized, multiyear performance bonds that meet the project-specific financial assurance requirements of federal and state regulators of wetland mitigation banks and stream and nutrient buffer compensatory mitigation projects.

#### **Unemployment Risk Solutions**

A suite of liability and surety offerings for 501(c)(3) nonprofits, tribal governments and their entities, and public entities that provide customized and cost-saving risk transfer alternatives to state unemployment insurance tax systems.

Do you have an emerging or evolving risk? Contact us!

#### **Main Contact**

301 E. Fourth St., Suite 2200 Cincinnati, OH 45202 513-579-6300 800-336-3324

#### GAIG.com/InnovativeMarkets

#### **David Ferron**

Divisional SVP & Managing Director 513-763-8313 dferron@gaig.com

#### Sales & Marketing

Unemployment Risk Solutions

#### Laura Achee

Marketing Director 513-412-0808 lachee@gaig.com

Ecological Restoration & Conservation

#### **Chris Baker**

Director of Wetland Mitigation 415-981-3401 ccbaker@gaig.com

### **Loss Control**

At Great American, not only do we take loss control seriously, but we also offer a customer-centric approach to service, enabling insureds to operate in a safer environment while keeping their core business operations as their first priority. From thermal imaging, learning development resources and educational information, such as our online safety hub, we provide high-quality professional services to help reduce loss potential, loss costs and control unsafe acts and conditions.

Our service and expertise are backed by a professional staff and a commitment to the satisfaction of our customers. The average Great American Loss Control Consultant has more than 21 years of industry experience and more than 90% hold advanced degrees and certificates. Our field consultants are strategically located throughout the United States, so you can count on us wherever you are.

#### **Loss Control Safety Hub**

We are proud to offer an extensive library of technical guidance that covers actual and potential hazards specific to your industry segment. You can find real consultative advice right when you need it at GAIG.com/LossControl.

#### **Training, Education and Videos**

Collaborating with our business units, Loss Control offers periodic customer and agent webinars covering important topics and pertinent issues of the day. Through our agreement with <u>Streamery</u> we offer a library of over 800 specialized training and education courses to provide valuable training right when you need it.

#### **Main Contact**

301 E. Fourth St. Cincinnati, OH 45202 800-221-7274 GAIG.com/LossControl

#### **Steve Ringler**

Divisional SVP 513-412-9604 sringler@gaig.com

#### **Glenn Smith**

Divisional VP of Field 205-821-1183 gsmith@gaig.com

#### **Jared Bishop**

Divisional AVP -Customer Service 513-333-2227 jbishop@gaig.com

# **Mergers & Acquisitions Liability**

The Mergers & Acquisitions Liability Division underwrites primary and excess Representations & Warranties, Tax Indemnity and Tax Credit insurance.

Our Representations & Warranties appetite is for transactions where the target company is domiciled in the United States or Canada, and where U.S. or Canadian law applies.

Our Tax appetite is for exposures under U.S. or Canadian law. We can offer a policy of up to \$50 million in limits.

#### **Representations and Warranties Insurance**

In most merger and acquisition (M&A) transactions, the seller makes contractual representations and warranties regarding its business. R&W insurance protects our clients' business deals against losses arising from R&W breaches. Great American's R&W insurance offers:

- On-staff underwriting, legal, tax and accounting experts to provide highly customized coverage
- Experienced claims handling to ensure customer satisfaction

Common risks that R&W insurance covers include errors in tax returns and/ or financial statements; unpaid taxes; employee benefit package issues; asset and equity ownership; intellectual property; and much more. Generally, submission requirements include names of the parties to the transaction, current draft of the deal agreement, most recent financial statements of the company being acquired, offering memorandum and desired coverage parameters.

#### **Tax Indemnity Insurance**

Tax Indemnity Insurance covers the risk associated with uncertain tax positions, including taxes, penalties and interest that may be incurred after or as part of a merger or acquisition. Generally, submission requirements include a legal opinion or tax memorandum addressing the uncertain tax position, a loss calculation (determination of what the potential additional tax, penalties and interest may be) and the reason that tax insurance is being requested together with associated tax returns.

For more information, contact:

Lorna Beebe Divisional VP 201-364-2705 Ibeebe@gaig.com Marc Tortora Divisional VP 917-843-6683 mtortora@gaig.com John Culotta Divisional VP 646-951-0703 jculotta@gaig.com

Wendy Rosenthal Divisional VP 917-445-5188 wrosenthal@gaig.com

#### **Main Contact**

125 Park Ave., Ste. 1520 New York, NY 10017 GAIG.com/Mergers

#### Roy Reynolds

Divisional President 212-885-1581 rreynolds@gaig.com

#### **Garry Gordon**

Divisional SVP 212-885-1582 ggordon@gaig.com

Underwriting

#### **Devorah Pomerantz**

Divisional SVP 917-574-4702 dpomerantz@gaig.com

Claims

#### Nicholas A. Ritrivi

Divisional VP Head of Claims 347-266-1134 nritrivi@gaig.com

GAIG.com

# **Mid-Continent Group**

# General Liability, Commercial Auto, Umbrella and Inland Marine

Mid-Continent Group, based in Tulsa, Oklahoma, specializes in commercial casualty coverages with an emphasis on general liability for the construction, energy and difficult-to-place business in other industries. They provide a broad selection of General Liability, Commercial Auto, Inland Marine and Umbrella products.

Mid-Continent has expanded its offerings to include general liability coverage on a non-admitted basis either direct with the company or through its internal Agency. Group members include Mid-Continent Casualty Company, Mid-Continent Assurance Company, Oklahoma Surety Company and Mid-Continent Excess and Surplus Insurance Company.

With a focus on small to medium-sized businesses, new and tenured, that have difficulty obtaining severity-driven General Liability Mid-Continent offers coverage,including, but not limited to, the following business classes:

#### **Commercial Property & Casualty**

#### Admitted

- Electric Car Charger Installation
- Solar Installation/ Maintenance
- Homebuilders
- Oil Lease Operators/Non-Owned Working Interests
- Flow Testers
- Pumper-Gaugers
- Oilfield Welders
- Roustabouts
- Energy
- Tank Owners' Pollution Liability
- Underground Storage Tank Contractors
- Commercial General Contractors

#### Non-Admitted

 Alarm installation, service and repair

- Chimney Sweeps
- · Guides and Outfitters
- Pilot Cars Services
- Clubs
- Event Planners

#### **Commercial Inland Marine**

- Mobile Equipment Coverage for Construction, Energy & Agriculture
- Cargo & Transportation Coverages
- Installation Coverage
- Flexibility to write Inland Marine as a stand-alone product with a minimum premium as low as \$500

#### **Agent Portal Products**

These products are available on the MCG agent portal:

Flow Tester

#### **Main Contact**

1437 S. Boulder, Ste. 200 Tulsa, OK 74119-3693 918-587-7221 800-722-4994 mcg-ins.com GAIG.com/MidContinent

#### **Bob Martin**

President, COO 918-560-2733 rdmartin@mcg-ins.com

#### Underwriting

#### Lynn Marchbank VP, Underwriting 918-588-1218 Imarchbank@mcg-ins.com

#### Claims

#### Raymond Corley SVP, Claims 513-287-8116 rcorley@mcg-ins.com

- Homebuilders
- Mobile Welder
- Oilfield Welder
- Pumpers and Gaugers
- Underground Storage Tank Owner Pollution Liability (in eligible states)
- Oil Lease Operators
- Roustabout

#### **Inland Marine:**

- Builders Risk Non-Reporting
- Contractor's Equipment
- Cargo
- Installation
- Welder's PACK

### **National Interstate**

Since 1989, National Interstate has specialized in serving the insurance needs of the wheels-based transportation industry. Our steadfast focus on developing niche expertise in product design, loss control and claim services has made National Interstate one of the most respected names in commercial transportation insurance today.

#### A Market Leader in Commercial Transportation Insurance

National Interstate offers an array of tailored insurance products and coverages, including traditional insurance and innovative alternative risk transfer solutions such as captive programs. A member of Great American Insurance Group, National Interstate Insurance Company is licensed in all 50 states, and we are proud to serve the following sectors:

- Fleet Trucking
- Bus (Motorcoach/School Bus/Fixed Route Transit)
- Limousines
- Paratransit and Non-Emergency Medical Transportation
- Ambulance
- Propane Haulers
- Waste Operations
- · Crane, Rigging and Specialty Carriers
- General Commercial Insurance (Hawaii and Alaska only)

National Interstate offers a variety of insurance coverages, including:

- Auto Liability
- Auto Physical Damage
- Workers' Compensation
- Excess Liability
- General Liability
- Property and Inland Marine
- Motor Truck Cargo
- And more!

#### An Insurance Experience Built Around You®

Our teams of underwriters, loss control and claims experts work together to provide world-class customer service tailored to each market we serve.

#### **Main Contact**

3250 Interstate Dr. Richfield, OH 44286-9000 800-929-1500

natl.com

GAIG.com/NationalInterstate

#### **Tony Mercurio**

Executive VP, Great American CEO, National Interstate tony.mercurio@natl.com

#### Shawn Los

Divisional Group President, Great American President and COO, National Interstate shawn.los@natl.com

#### Julie McGraw

SVP and CFO julie.mcgraw@natl.com

Underwriting

#### Jim Parks

VP and CUO jim.parks@natl.com

#### Claims

#### Steve Winborn

SVP Claims and Risk Management steve.winborn@natl.com

#### **Michael Heramb**

VP Passenger Division michael.heramb@natl.com

#### **Chris Mikolay**

SVP Specialty Division chris.mikolay@natl.com

#### George Skuggen

SVP Truck and National Accounts Divisions george.skuggen@natl.com

### **Ocean Marine**

The specialized expertise of the Ocean Marine Division of Great American Insurance Group, plus a national network of skilled agents and brokers, enables us to provide unparalleled service to the marine industry. Only a handful of carriers have this depth of experience; fewer still have the extensive product selection and only one — Great American — has both.

Great American has been insuring ocean-related businesses since 1962. For more than 60 years, Great American has responded to the special needs of a marine-based business by developing one of the most extensive selections of Ocean Marine insurance products available from a single carrier. That gives every business the opportunity to package multiple coverages.

The Ocean Marine Division's specialized focus enables it to support select customer groups by providing the right coverage from our experienced underwriters. We provide a comprehensive suite of coverages for marina operators and boat dealers, passenger vessels, marine contractors, and international shippers of ocean cargo, just to name a few. Our in-house claims adjusting staff is always ready to fulfill our commitments with patience and compassion.

#### **Main Contact**

28 Liberty Street, Ste 3610 New York, NY 10005 212-510-0100 oceanmarine@gaig.com GAIG.com/OceanMarine

#### Michael Csorba

Divisional President 212-510-0146 mcsorba@gaig.com

Underwriting

#### Stephen Clark

Divisional SVP Underwriting 847-330-3286 slclark2@gaig.com

Claims

#### **Carl Hees**

Divisional SVP Claims 212-510-0106 chees@gaig.com

For more information, contact:

Noah Kingston Divisional VP Central Region 713-278-7237 njkingston@gaig.com

Rick Salway
Divisional VP, Yachts
212-510-0115
rsalway@gaig.com

Rodney Matteson Divisional VP Southeast Region

407-444-0308 rmatteson@gaig.com

**Gordon Lewis** 

Divisional VP NY Metro Region 212-510-0163 glewis3@gaig.com **David Fowler** 

Divisional VP West Region 415-805-9565 dfowler4@gaig.com

**Roger Fernandes** 

Divisional AVP Canadian Region 647-822-1774 rffernandes@gaig.com

# **Professional Liability**

Great American's Professional Liability Division (PLD) is proudly backed by the financial strength of Great American Insurance Company, and operates with the goal of providing broad coverage, competitive rates and industry-leading service to support your business. PLD offers medical and non-medical service providers protection from claims alleging an act, error or omission by a firm, its staff or contractors working on its behalf.

#### **Main Contact**

PO Box 1178 Cincinnati, OH 45201 GAIG.com/PLD

#### Reina Gregorio

Divisional President 516-238-1772 rgregorio@gaig.com

Underwriting

#### David F. Blue, III

Divisional SVP Alternative Distribution 443-401-3087 dblue@gaig.com

#### **Nelson Arache**

Divisional SVP Open Brokerage 646-574-7649 narache@gaig.com

#### **Kyle Laudadio**

Divisional VP Medical Professional and Telehealth 610-742-4449 klaudadio@gaig.com

Claims

#### **Jesse Gutierrez**

Divisional SVP 374-920-6707 jfgutierrez@gaig.com

Design Professionals Liability

Joe Miller

Divisional VP 240-459-5392 jsmiller2@gaig.com

Trinh Ta

Sr. Underwriter 410-353-1500 tta@gaig.com

Jennie McCollum

Underwriting Manager 410-610-3938 jmccollum@gaig.com

**Eric Nelson** 

Sr. Underwriter 216-386-3554 enelson@gaig.com

Operations and Compliance

Stacy Hoffman

Divisional SVP 484-735-2691 sjhoffman@gaig.com

**Phil Howard** 

Divisional VP 610-223-0512 pjhoward@gaig.com MPL & Accountants Professional Liability

Steve Roeder

Divisional VP 646-574-7693 sroeder@gaig.com

Erin Brink

**Underwriting Manager** 646-276-8193 ebrink@gaig.com

**Patrick Meyers** 

Underwriting Manager 917-890-1878 pmeyers@gaig.com

Alex Jorgensen

Sr. Underwriter 201-232-5338 anjorgensen@gaig.com

Lawyers Professional Liability

Jesse Gutierrez

Divisional SVP 374-920-6707 jfgutierrez@gaig.com

Carol Threlkelld

Divisional VP 312-515-0993 cthrelkeld@gaig.com

**Matt Gorman** 

Underwriter 646-737-4758 mgorman2@gaig.com Programs Professional Liability

Matt Ehmann

Divisional VP 484-735-2695 mehmann@gaig.com

Mike Schrandt

Underwriting Manager 484-781-5584 mschrandt@gaig.com

Claims

Sam Marcus

Divisional VP MPL/Accountants/Lawyers/Canada 347-554-0371 smarcus@gaig.com

Roseanne DeBellis

Divisional VP Design Professionals/Programs/

Healthcare 347-226-0803 rdebellis@gaig.com

Canada

Maia Espejo

Divisional AVP 416-602-9668 mespejo@gaig.com

# **Property & Inland Marine**

We are a team of specialists driven to help protect the financial stability of our customers through tailored insurance solutions. Our mission is to enable you to prosper by being a leading provider of risk management solutions using property and inland marine insurance products and services.

Service Minded. Solution Driven. Specialty Focused. That's what we are, and we can be counted on to help you. We're one of the few carriers with a dedicated Property & Inland Marine Division. Our specialized Claims and Underwriting teams are highly experienced, allowing us to be experts in the industries we serve. We believe our expertise is second to none.

We specialize in the following:

#### **Inland Marine Coverages**

Builder's Risk
Contractor's Equipment
Difference in Conditions
Installation Floater
Miscellaneous Floater
Motor Truck Cargo
Oil & Gas
Solar Energy

batkins@gaig.com

# **Property Coverages**

Commercial Property Excess Property

## Industries

jgilbert@gaig.com

Construction
Energy & Renewables
Transportation

#### **Main Contact**

301 E. Fourth St. Cincinnati, OH 45202 GAIG.com/PIM

#### Julie Kadnar

Divisional Group President, Great American Divisional President, Property & Inland Marine 513-287-8219 jkadnar@gaig.com

Underwriting

#### Katie Kazemi

Divisional SVP 513-287-8161 kkazemi@gaig.com

Claims

#### **Josh Schaad**

Divisional SVP 513-333-6914 jschaad@gaig.com

cyhurley@gaig.com

West Operations Northeast Operations Mid-West Operations South Operations **Brenda Atkins** Jeff Gilbert Kim Paff **Chris Hurley** Divisional SVP Divisional SVP Divisional SVP Divisional SVP 972-437-7151 315-445-3922 513-287-8165 513-345-6413

kpaff@gaig.com

# **Public Sector**

Great American Insurance Group's Public Sector Division is recognized as the leading insurer and reinsurer for Pools across the country. We are committed to providing solutions that align with the pooling community's unique risk characteristics, values, and goals.

#### Who We Serve

Great American provides customized insurance programs for liability, property, and workers' comp, that meet the unique risk management needs of the pooling community - including JPA's, JIF's, risk retention groups, captives, and more.

Our targeted classes within these public entities include:

- Municipalities
- Public schools (K-12 and limited community colleges)
- Special services districts

# **Our Coverage Offerings**

Great American offers the following coverages to meet various public sector risks:

#### Multi-Line Liability Coverage

- Up to \$20 million in capacity (limits will vary by territory and risk characteristics)
- General liability, auto, law enforcement, public officials, and school board legal liability
- Minimum self-insured retentions and premiums may apply

#### Property Coverage

- Per occurrence coverage, with limits up to \$100 million
- All-risks perils
- Machine and equipment breakdown
- Auto physical damage
- Property coverage is not available in Tier I, Tier II or Tornado Alley
- Earthquake and flood available with certain restrictions in high-risk zones
- Coverage for acts of terrorism (excludes NBCR)

#### Buffer and Excess Workers' Compensation

- Statutory coverage for schools over \$250,000 SIR
- Buffer comp available for schools and municipalities (with police and fire)- Limits up to \$2 million

## **Main Contact**

301 E. Fourth St. Cincinnati, OH 45202 513-345-6473 GAIG.com/PublicSector

#### **Scott Rohr**

Divisional President 804-370-0563 sarohr@gaig.com

#### Underwriting

#### **Paul Cunney**

Divisional SVP, Underwriting 516-265-9386 pcunney@gaig.com

#### John Koch

Divisional SVP, Actuary 804-396-6027 jmkoch@gaig.com

#### Claims

#### Regina DePumpo

Divisional VP 804-823-8431 rdepumpo@gaig.com

#### **Restricted Classes**

- Transit-only
- Electric and gas generating utilities
- Port authority only
- Stand-alone professional
- Individual risks/ground-up

# **Republic Indemnity**

For over 50 years, Republic Indemnity has maintained its reputation as a premier California Workers' Compensation insurance carrier, demonstrating consistency, resiliency and financial stability.

Workers' Compensation insurance can be challenging, with confusing regulations, pricing, billing, audit and claims issues. We understand the marketplace and pricing. We provide reliable, consistent service through various market cycles, economic fluctuations and regulatory changes, and we help find solutions that work for everyone.

Here are some of the benefits of working with Republic:

- Our dedicated underwriters are empowered to make judgements calls.
- Our claims adjusters are committed to helping injured workers get the medical care they need to help them recover and get back to work as soon as possible.
- Our loss control consultants provide employers with safety tools, resources and programs that go above and beyond standard safety content.
- Brokers and employers can manage their accounts with a full suite of online cutting-edge technology tools.

Republic Indemnity is headquartered in Calabasas, California, with offices in San Francisco and San Diego. We provide Workers' Compensation coverage for small to large-sized businesses in the western United States.

#### **Main Contact**

4500 Park Granada Blvd., Ste 300 Calabasas, CA 91302 818-990-9860 RepublicIndemnity.com

RepublicIndemnity.com

GAIG.com/RepublicIndemnity

## **Gene Simpson**

President 415-954-3404 esimpson@ri-net.com

Underwriting

## Sean Pepper

Divisional SVP 818-382-1022 spepper@ri-net.com

#### Janet Miller

Divisional SVP 415-954-3413 janetm@ri-net.com

# Singapore Branch

Great American Insurance Company, Singapore Branch offers an extensive list of insurance solutions to a wide variety of commercial customers. The Singapore Branch is dedicated to delivering exceptional service to its customers, and its experienced team of underwriters will help to tailor a policy for each customer's specific needs. The Singapore Branch's comprehensive portfolio of products provides an insurance solution to a broad array of industries including:

- Marine Cargo
- Marine Hull & Machinery
- Marine Liability
- Professional and Executive Risks
- Property
- Engineering
- General Liability
- General Accident
- Personal Accident
- Work Injury
- Motor
- SME Package
- Cyber

#### **Main Contact**

3 Temasek Ave., Ste.16-01 Centennial Tower Singapore 039190 +65-6804-6000

GAIC.com.sg

GAIG.com/Singapore

#### **Chee Keng Koon**

Chief Executive Officer chee.kengkoon@sg.gaig.com

## Vanessa Teo

Chief Financial & Operating Officer +65-6804-6011 vanessa.teo@sg.gaig.com

#### **Business Leaders**

# **Larry Kwok**

Senior Director, Marine Asia (excluding Korea) +65-6804-6005 larry.kwok@sg.gaig.com

#### Moonkee Choi

Senior Director, Korea market +65-6804-6027 moonkee.choi@sg.gaig.com

# **Heng Shoon Kwang**

Director, Distribution +65-6804-6045 shoonkwang.heng@sg.gaig.com

#### **Chris Ang**

Director, P&C Underwriting +65 6804 6065 chris.ang@sg.gaig.com

# **Specialty Construction**

Specialty Construction provides loss-sensitive practice policies and wrap-up solutions to the construction industry focusing on workers' compensation and general liability insurance for general contractors, large trade contractors and owners.

We recognize the need for an exclusive focus on effective management for construction risks that could not only threaten the progress and completion of a construction job, but also the safety of contractors and subcontractors on the job. With our wrap-up program, we are able to provide the following country-wide:

- Uniformity of insurance coverage and limits for all enrolled contractors and subcontractors, as well as the owner or general contractor sponsoring the wrap-up.
- Comprehensive loss prevention services designed to help minimize risks and job site hazards through resources and technology innovation.
- Proactive claims handling, managed care, disability management and return to work programs.
- A dedicated team of construction service professionals focused on underwriting, risk engineering, claims administration and program management.
- Various types of projects, including Healthcare, Sports and Entertainment Arenas, Higher Education, General Building, Data Centers, Water/Sewer, Infrastructure, Manufacturing and Energy Projects.

#### **Coverages:**

- Workers' Compensation: Master policy with individual contractor policies.
- General Liability: Single policy with flexible limits and coverage based on exposures and program needs.
- Typical program retention of \$250,000.
- Product-Completed Operations limit up to statute of repose.
- General Aggregate Limit that renews annually for the duration of the project.
- Per Project Limits afforded on rolling programs.
- Repair work period extension and punch list work are included in the program.
- Ability to work with other Great American divisions to provide excess liability, contractor's pollution liability and builder's risk coverages.

## **Main Contact**

5 Waterside Crossing Windsor, CT 06095

GAIG.com/

**SpecialtyConstruction** 

#### **Tom Boudreau**

Divisional SVP 860-298-2508 tmboudreau@gaig.com

## Claims

#### **Angela Cerini**

Divisional VP 860-298-7322 acerini@gaig.com

## Underwriting

#### Linda DiOrio

Divisional VP 860-298-7321 Idiorio@gaig.com

#### **Brad Jamison**

Divisional AVP 785-840-1159 bjamison@gaig.com

# **Specialty Equipment**

We know commercial equipment.

For more than 40 years, Specialty Equipment has been serving businesses in the commercial equipment industry throughout the United States and Canada. These businesses have trusted us to reduce risk, help drive profitability and meet the needs of their customers.

#### The primary markets we serve include:

- Equipment Finance Companies
- Equipment Dealers & Distributors
- Fintech & E-commerce
- Equipment Lease Brokers
- Equipment Manufacturers
- Agency Programs

# Our suite of customizable protection programs include:

- Lease Insurance
- Rental Insurance
- Point of Sale Insurance
- Commercial Vehicle Insurance Protection
- Contingent & Excess Liability Insurance
- Residual Value Insurance
- Stipulated Loss Value Gap Insurance
- Insurance Tracking and Verification Services
- Machine Tool Operator Error

From office to construction, transportation to medical, and most every equipment category in between, Specialty Equipment is here to serve the needs of the commercial equipment industry.

#### **Main Contact**

301 E. Fourth St.
Cincinnati, OH 45202
866-676-5677 Toll-free
425-649-6084 Claims
specialtyequipment@gaig.com
GAIG.com/SpecialtyEquipment

# Vic Villegas

Divisional President 513-763-8327 vvillegas@gaig.com

Underwriting and Business Development

#### Ken Schneider

Divisional SVP 513-763-7091 kwschneider@gaig.com

#### Claims

#### **Chris Wright**

Divisional VP 425-649-6084 cwright@gaig.com

#### Service Operations

3326 160th Ave. SE, Ste. 400 Bellevue, WA 98008

#### Tom Allen

Divisional VP 425-649-5903 tallen@gaig.com

# **Specialty Human Services**

Since 1980, Great American's Specialty Human Services Division (SHS) has managed Great American's insurance program for social service agencies and non-profit organizations.

The SHS Division's Claims, Risk Management, Underwriting and Marketing teams work hand-in-hand to offer unmatched service and comprehensive coverage to nearly 16,000 organizations nationwide.

Agents and insured organizations have come to rely on Great American's Specialty Human Services for exemplary customer service, expanded program eligibility, an innovative product portfolio and inclusive beyond-the-policy services, such as dedicated claims handling, risk management, training, marketing and sales management.

#### **Main Contact**

301 E. Fourth St. Cincinnati, OH 45202 800-722-3260 SpecialtyHumanServices.com GAIG.com/SHS

## Mike Liguzinski

Divisional President 800-722-3260 mliguzinski@gaig.com

Underwriting

#### **Kevin Duke**

Divisional SVP 513-333-2219 knduke@gaig.com

Claims

#### **Keith Hammersmith**

Divisional SVP 513-287-8155 khammersmith@gaig.com

Product and Technology

## **Phil Shirk**

Divisional VP 800-722-3260 pshirk@gaig.com

Sales and Underwriting

#### **Matthew Manion**

Divisional VP, Sales 513-412-4315 mmanion2@gaig.com

# **Kent Barnes**

Divisional VP, Underwriting 312-385-4187 kbarnes2@gaig.com National Brokers

#### **Sue Price**

Divisional VP, Sales 312-385-4162 sprice@gaig.com

**Programs** 

# Liz Urso

Divisional VP 312-385-4153 eurso@gaig.com

# **Strategic Comp**

Strategic Comp gives businesses more control over their costs, risks and outcomes than ever before. With nationwide service capabilities, our Paid Loss Aggregate Deductible program welcomes accounts with excellent loss experience as well as those with poor loss history and high e-mods. Here's how we make it work for everyone:

- Change the model Strategic Comp's unique aggregate deductible program helps insureds achieve far better outcomes and lets them pocket the extra savings that result. Our deductible program caps their risk and does not require stacked security.
- Cut the risks Our loss control experts will identify clear, practical ways that insureds can reduce their workplace incidents and provide hands-on help with implementing those changes.
- Control the claims All Strategic Comp insureds get highly engaged, local field adjusters with low caseloads.
   Our field adjusters average 60 open claims.

We seek to provide a long-term solution to companies' workers' compensation needs. Let's make this work for everyone.

#### **Main Contact**

301 E. Fourth St., 24th Floor Cincinnati, OH 45202 800-467-7725 StrategicComp.com GAIG.com/StrategicComp

#### Jon Goldman

Divisional President 513-412-1276 jgoldman@strategiccomp.com

Underwriting

# Aidan Jordan Divisional VP 504-846-3621 ajordan@strategiccomp.com

Claims

# Stacy Kersten Divisional SVP 513-287-8139 skersten@strategiccomp.com

Marketing

Karen F. Wise
Marketing Director
770-325-3019
706-570-7464 mobile
kwise@strategiccomp.com

Kimberly Poston
Marketing Director
770-325-2998
615-944-2107 mobile
kposton@strategiccomp.com

# **Summit**

# Helping businesses maximize their workers' compensation investment

Summit provides workers' compensation services to businesses in Alabama, Arkansas, Florida, Georgia, Indiana, Kentucky, Louisiana, Mississippi, North Carolina, Oklahoma, South Carolina, Tennessee, Texas and Virginia. Summit is based in Lakeland, Florida, and has offices in Baton Rouge, Louisiana, and Gainesville, Georgia.

Summit has built a solid reputation in the insurance industry by providing outstanding service to thousands of employers throughout the southeastern United States. Our family of

## **Main Contact**

PO Box 988 Lakeland, FL 33802-0988 800-282-7648 Summitholdings.com GAIG.com/Summit

#### **James Wood**

President james.wood@summitholdings.com

#### Mike Arnold

Divisional SVP mike.arnold@summitholdings.com

carriers provides a variety of options to fit workers' compensation needs of many types of businesses. Each is managed by Summit and is supported by our extensive resources.

# **Our Companies**

Summit manages the day-to-day operations of six workers' compensation insurance carriers.

- Bridgefield Casualty Insurance Company, rated "A+" (Superior) by AM Best Company
   A Summit affiliate. Coverage available in Alabama, Arkansas, Florida, Georgia, Illinois, Indiana, Kentucky,
   Louisiana, Mississippi, North Carolina, Oklahoma, South Carolina, Tennessee, Texas and Virginia.
- Bridgefield Employers Insurance Company, rated "A+" (Superior) by AM Best Company
  A Summit affiliate. Coverage available in Alabama, Arkansas, Florida, Georgia, Illinois, Indiana, Kentucky,
  Louisiana, Mississippi, North Carolina, Oklahoma, South Carolina, Tennessee, Texas and Virginia.
- Bridgefield Indemnity Insurance Company, rated "A+" (Superior) by AM Best Company
   A Summit affiliate. Coverage available in Alabama, Arkansas, Illinois, Indiana, Louisiana, Mississippi,
   Oklahoma, South Carolina, Tennessee, Texas and Virginia.
- RetailFirst Insurance Company, rated "A-" (Excellent) by AM Best Company
   A stock insurance company managed by Summit. Coverage available in Florida. RetailFirst Insurance
   Company and affiliate BusinessFirst Insurance Company make up RetailFirst Insurance Group.
- Retailers Casualty Insurance Company, rated "A-" (Excellent) by AM Best Company
   A stock insurance company managed by Summit. Coverage available in Alabama, Arkansas, Louisiana,
   Mississippi, Oklahoma and Texas.

# **Trucking**

Great American's Trucking Division is a leading provider of insurance products for the long-haul trucking industry and specializes in service to Owner-Operators. Our focus on trucking started in the early 1990s with the development of a trucking Physical Damage policy. Since then, it has evolved to include a complete suite of products and services supporting the independent contractor including Physical Damage, Non-Trucking Liability, Occupational Accident, Contingent Liability, our signature Rig Ready® repair service, Deductible Buyback and TruXpro®, which includes downtime and rental reimbursement.

Our experienced team is dedicated entirely to trucking, all day, every day. This niche expertise allows us to provide the products drivers need and the service they deserve to get them back on the road faster.

#### **Main Contact**

301 E. Fourth St. Cincinnati, OH 45202 800-643-7882 truckers@gaig.com GreatAmericanTrucker.com GAIG.com/Trucking

#### **Randal Smith**

Divisional President 513-744-2045 rmsmith@gaig.com

Claims

#### Michele Mezzone

Divisional VP 513-412-0891 mmezzone@gaig.com

Underwriting

#### Maria Redrow

Divisional SVP 513-333-6929 mredrow@gaig.com

# **Vanliner**

Founded in 1978 by movers and for movers, Vanliner Insurance Company has grown to become the country's top insurance provider for the moving and storage, last mile and home delivery industries.

# Moving and Storage and Last Mile Insurance Experts

You deserve a true expert who understands the nuances of your moving and storage and last mile delivery business, and how best to protect it. The Vanliner team's mission is to provide first-class insurance products, including innovative alternative risk transfer (ART) programs and captives, tailored to your specific needs.

A member of Great American Insurance Group and subsidiary of National Interstate Insurance Company, we are licensed in all 50 states and offer a range of coverages to all fleet sizes and independent owner-operators in the following industry sectors:

- Moving and Storage
- Last Mile Delivery
- Home Delivery
- Parcel Delivery

Vanliner offers a variety of insurance coverages, including:

- Auto Liability
- Auto Physical Damage
- Workers' Compensation and Employee Liability
- Commercial Umbrella
- Property
- Garage Liability and Garage Keepers
- · Movers and Warehousemen's' Liability
- Occupational Accident

# An Insurance Experience Built Around You®

Our teams of underwriters, loss control and claims experts work together to provide world-class customer service tailored to each market we serve.

#### **Main Contact**

3250 Interstate Dr Richfield, OH 44286 800-325-3619

vanliner.com
GAIG.com/Vanliner

# Colleen Shepherd

President 800-325-3619 x9315 colleen.shepherd@vanliner.com

Underwriting

## **Keith Boyle**

SVP Underwriting 800-325-3619 x9492 keith.boyle@vanliner.com

Claims

#### Jen Novak

VP Claims 800-325-3619 x9384 jen.novak@natl.com

Online portal(s) may not be available at all times. Coverage and benefits are summarized. Refer to the actual policy for a full description of applicable terms, conditions, limits and exclusions. The products described in this Directory are provided by one or more of the following members of Great American Insurance Group (collectively "Great American") with their principal place of business at 301 E. Fourth St., Cincinnati, OH 45202 unless otherwise noted:

Great American Insurance Company - Great American Insurance Company is an OH domiciled property and casualty insurance company, authorized in all states and the D.C., NAIC number 16691.

Great American Insurance Company — Canadian Branch, a foreign insurer authorized to insure risks in all Canadian Provinces and Territories, located at Suite 3200, Bay Adelaide Centre - North Tower, 40 Temperance St., Toronto, Ontario, M5H 0B4. Great American Insurance Company — Singapore Branch, a licensed insurer in Singapore, located at 3 Temasek Avenue, #16-01 Centennial Tower, Singapore 039190. Registration number T15FC0029B.

**Great American Alliance Insurance Company** - Great American Alliance Insurance Company is an OH domiciled property and casualty insurance company, authorized in all states and the D.C., NAIC number 26832.

**Great American Assurance Company** - Great American Assurance Company is an OH domiciled property and casualty insurance company, authorized in all states and the D.C., NAIC number 26344.

**Great American Casualty Insurance Company** - Great American Casualty Insurance Company is an OH domiciled property and casualty insurance company, authorized in AL, FL, IN, KY, LA, MD, MO, OH, TN and TX, NAIC number 39896.

**Great American E & S Insurance Company** - Great American E & S Insurance Company is an OH domiciled surplus lines insurance company, eligible to underwrite surplus lines insurance in all states and the D.C., NAIC number 37532.

**Great American Fidelity Insurance Company** - Great American Fidelity Insurance Company is an OH domiciled surplus lines insurance company, eligible to underwrite surplus lines insurance in all states and the D.C., NAIC number 41858.

**Great American Insurance Company of New York** - Great American Insurance Company of New York is an OH domiciled property and casualty insurance company, authorized in all states and the D.C., NAIC number 22136.

Great American Protection Insurance Company - Great American Protection Insurance Company is an OH domiciled property and casualty insurance company, authorized in CA, IN, KY, MS, OH and WA only, and eligible to underwrite surplus lines insurance in all other states except in CO, CT, FL, LA, ME, MN, NV, NH, NY, OK, RI and VT, NAIC number 38580.

**Great American Security Insurance Company** - Great American Security Insurance Company is an OH domiciled property and casualty insurance company, authorized in all states and the D.C., NAIC number 31135.

**Great American Spirit Insurance Company** - Great American Spirit Insurance Company is an OH domiciled property and casualty insurance company, authorized in all states and the D.C., NAIC number 33723.

American Empire Insurance Company - American Empire Insurance Company is an OH domiciled property and casualty insurance company, authorized in all states and the D.C. except in ME, MA, NH, PA, and VT, and eligible to only underwrite surplus lines insurance in HI and PA, NAIC number 37990.

Great American Risk Solutions Surplus Lines Insurance Company - Great American Risk Solutions Surplus Lines Insurance Company is an OH domiciled surplus lines insurance company, eligible to underwrite surplus lines insurance in all states and the D.C., with its principal place of business at 301 E. Fourth St., Cincinnati, OH 45202, NAIC number 35351.

Mid-Continent Assurance Company - Mid-Continent Assurance Company is an OH domicilled property and casualty insurance company, authorized in CA, CT, DE, FL, HI, ID, LA, ME, MA, MO, NE, NH, ND, NJ, OH, OK, PA, RI, TX, VT, VA, WV, WI and the D.C. only, with its principal place of business at 1437 S. Boulder Ave., Suite 200, Tulsa, OK 74119, NAIC number 15380.

Mid-Continent Casualty Company - Mid-Continent Casualty Company is an OH domicilled property and casualty insurance company, authorized in all states except in AK and NY, with its principal place of business at 1437 S. Boulder Ave., Suite 200, Tulsa, OK 74119. NAIC number 23418.

Mid-Continent Excess and Surplus Insurance Company -Mid-Continent Excess and Surplus Insurance Company is an OH domiciled surplus lines insurance company, eligible to underwrite surplus lines insurance in all states and the D.C. except in AL, CA, IN, NY and WA, with its principal place of business at 1437 S. Boulder Ave., Suite 200, Tulsa, OK 74119, NAIC number 13794.

**Oklahoma Surety Company** - Oklahoma Surety Company is an OH domiciled property and casualty insurance company, authorized in the States of AR, KS, LA, OH, OK and TX only, with its principal place of business at 1437 S. Boulder Ave., Suite 200, Tulsa, OK 74119, NAIC number 23426.

National Interstate Insurance Company - National Interstate Insurance Company is an OH domiciled property and casualty insurance company, authorized in all states and

the D.C., with its principal place of business at 3250 Interstate Dr., Richfield, OH 44286, NAIC number 32620.

National Interstate Insurance Company of Hawaii, Inc. - National Interstate Insurance Company of Hawaii, Inc. is an OH domiciled property and casualty insurance company, authorized in HI, MI, NJ and OH only, with its principal place of business at 3250 Interstate Dr., Richfield, OH 44286, NAIC number 11051.

Triumphe Casualty Company - Triumphe Casualty Company is an OH domiciled property and casualty insurance company, authorized in all states and the D.C. except in NY and WY, with its principal place of business at 3250 Interstate Dr., Richfield, OH 44286. NAIC number 41106.

Vanliner Insurance Company - Vanliner Insurance Company is an OH domiciled property and casualty insurance company, authorized in all states and the D.C., with its principal place of business at 3250 Interstate Dr., Richfield, OH 44286, NAIC number 21172.

Bridgefield Casualty Insurance Company - Bridgefield Casualty Insurance Company

is a FL domiciled property and casualty insurance company, authorized in AL, AR, FL, GA, IL, IN, KY, LA, MS, NC, OK, SC, TN, TX, and VA, with its principal place of business at 117 North Massachusetts Avenue, Lakeland, Florida 33801. NAIC number 10335. 

Bridgefield Employers Insurance Company - Bridgefield Employers Insurance Company is a FL domiciled property and casualty insurance company, authorized in AL, AR, FL, GA, IL, IN, KY, LA, MS, NC, OK, SC, TN, TX, and VA, with its principal place of business at 117 North Massachusetts Avenue, Lakeland, Florida 33801. NAIC number 10701. 

Bridgefield Indemnity Insurance Company - Bridgefield Indemnity Insurance Company is an OH domiciled property and casualty insurance company, authorized in AL, AR, IL, IN, LA, MS, OK, SC, TN, TX, and VA, with its principal place of business at 301

Republic Indemnity Company of America - Republic Indemnity Company of America is a CA domiciled property and casualty insurance company, authorized in all states and the D.C. except in CT, MA, MN, NH, NJ, NY, ND, PA, VT and WY, with its principal place of business at 4500 Park Granada Blvd., Ste 300, Calabasas, CA 91302, NAIC number 22179. Republic Indemnity Company of California - Republic Indemnity Company of California is a CA domiciled property and casualty insurance company, authorized in all states and the D.C. except in CT, FL, ME, MA, MN, NH, NJ, NY, ND, PA, VT, VA and WY, with its principal place of business at 4500 Park Granada Blvd., Ste 300, Calabasas, CA 91302, NAIC number 43753.

E. Fourth St., Cincinnati, OH 45202. NAIC number 16618.

El Águila, Compañía de Seguros, S.A. de C.V. - El Águila, Compañía de Seguros, S.A. de C.V. is an insurer duly authorized in Mexico pursuant to the Insurance and Surety Institutions Law, with its principal place of business at Avenida Insurgentes Sur 1106, Piso 1, Col. Tlacoquemecatl, Delegación Benito Juarez, C.P. 03200, Ciudad de México. ABA Insurance Services Inc. - ABA Insurance Services Inc. is an OH domiciled insurance agency with its principal place of business at 3401 Tuttle Rd., Suite 300, Shaker Heights, 0H 44122, CA license number 0G63200.

**Professional Risk Brokers, Inc.** - Professional Risk Brokers, Inc. is a NC domiciled insurance agency with its principal place of business at 3436 Toringdon Way, Suite 200, Charlotte, NC 28277, CA license number 0F00791.

**Great American Insurance Agency, Inc.** - Great American Insurance Agency, Inc. is an OH domiciled insurance agency, CA license number 0D73811.

**Summit Consulting, LLC** - Summit Consulting, LLC is a FL domiciled managing general agency with its principal place of business at 117 North Massachusetts Avenue, Lakeland, Florida 33801.

Great American International Insurance (UK) Limited - Great American International Insurance (UK) Limited is registered at One Temple Quay, Temple Back East, Bristol, BS1 6DZ in England as Company No. 02714031. Great American International Insurance (UK) Limited is authorised by the Prudential Regulation Authority and regulated by the Prudential Regulation Authority under registration number 202874.

**Great American International Insurance (EU) DAC** - Great American International Insurance (EU) DAC is registered in Ireland at Station House, Dublin Road, Malahide, County Dublin, Ireland, and regulated by the Central Bank of Ireland, registration number 380145.

**Crop Risk Services, Inc.** - Crop Risk Services, Inc. is an IL domiciled insurance agency with its principal place of business at 132 S. Water St., Decatur, IL 62523, CA license number 0G66571.

All insurance products referred to in this Directory are subject to availability and qualifications. Not all companies are licensed in all jurisdictions. Not all products are available in all jurisdictions. Licensing information is current as of January 2025. Copyright/Trademarks - © 2024 Great American Insurance Company. All rights reserved. No part of this Directory may be reproduced, photocopied or transmitted, in any form or by any means, without prior written approval. The service marks used within this Directory are the property of Great American, including but not limited to the Great American eagle logo and the word marks Great American® and Great American Insurance Group® as well as the names of various products and services described within and offered by Great American.

#### LEGAL NOTICES

Products Availability - All Products and Services - The information and descriptions of products and services contained in this Directory are intended as general information and do not contain all of the terms, conditions, limits and exclusions applicable to the products and services offered by Great American. Great American may make improvements and/or changes in the products, services and/or programs described in this Directory at any time without notice.

None of the information and descriptions contained in this Directory should be viewed as an offer to sell or as a solicitation to purchase any of Great American's products or services. Availability of the products and services described in this Directory varies by jurisdiction and some may be offered outside of your jurisdiction.

This is not intended as a solicitation or offer to sell an insurance product in a jurisdiction in which the solicitation, offer, sale or purchase thereof would be unlawful. This Directory does not amend, modify or supplement any insurance policy. Your eligibility for particular products and services is subject to final determination of applicable underwriting qualifications and acceptance by Great American. This Directory does not make any representation that coverage does or does not exist for any particular claim or loss, or type of claim or loss, under any such policy. Whether coverage exists or does not exist for any particular claim or loss under any such policy depends on the facts and circumstances involved in the claim or loss and all applicable policy wording. The precise coverage afforded is subject to the terms, conditions, limits and exclusions of the policies as issued and may vary from the general, summarized coverage descriptions in this Directory. Refer to the actual policy for a full description of applicable terms, conditions, limits and exclusions. In the event of a discrepancy between the descriptions in the Directory and the insurance policy, the insurance policy shall control.

Disclaimer applicable to multi-peril crop insurance products: In accordance with Federal civil rights law and U.S. Department of Agriculture (USDA) civil rights regulations and policies, the USDA, its Agencies, offices and employees and institutions participating in or administering USDA programs are prohibited from discriminating based on race, color, national origin, religion, sex, gender identity (including gender expression), sexual orientation, disability, age, marital status, family/parental status, income derived from a public assistance program, political beliefs, or reprisal or retaliation for prior civil rights activity, in any program or activity conducted or funded by USDA (not all bases apply to all programs). Remedies and complaint filing deadlines vary by program or incident. Persons with disabilities who require alternative means of communication for program information (e.g., Braille, large print, audiotape, American Sign Language, etc.) should contact the responsible Agency or USDA's TARGET Center at (202) 720-2600 (voice and TTY) or contact USDA through the Federal Relay Service at (800) 877-8339. Additionally, program information may be made available in languages other than English.

To file a program discrimination complaint, complete the USDA Program Discrimination Complaint Form, AD-3027, found online at www.usda.gov/oascr/filing-program-discriminationcomplaint-usda-customer and at any USDA office or write a letter addressed to USDA and provide in the letter all of the information requested in the form. To request a copy of the complaint form, call (866) 632-9992. Submit your completed form or letter to USDA by: (1) mail: U.S. Department of Agriculture, Office of the Assistant Secretary for Civil Rights, 1400 Independence Avenue, SW, Washington, D.C. 20250-9410; (2) fax: (202) 690-7442; or (3) email: program.intake@usda.gov.

# **Financial Ratings**

Specialty Property & Casualty Insurance Group	AM Best <sup>1</sup>	Standard & Poor's <sup>2</sup>	Moody's <sup>3</sup>
Great American Insurance Company (lead)	A+ (Superior)	A+	A1
Great American Alliance Insurance Company	A+ (Superior)	A+	A1
Great American Assurance Company	A+ (Superior)	A+	A1
Great American Casualty Insurance Company	A+ (Superior)	A+	A1
Great American E & S Insurance Company	A+ (Superior)	A+	A1
Great American Fidelity Insurance Company	A+ (Superior)	A+	A1
Great American Insurance Company of New York	A+ (Superior)	A+	A1
Great American Protection Insurance Company	A+ (Superior)	A+	A1
Great American Security Insurance Company	A+ (Superior)	A+	A1
Great American Spirit Insurance Company	A+ (Superior)	A+	A1
Great American Risk Solutions Surplus Lines Insurance Company	A+ (Superior)	A+	Not Rated
American Empire Insurance Company	A+ (Superior)	A+	Not rated
Mid-Continent Casualty Company (lead)	A+ (Superior)	A+	Not rated
Mid-Continent Assurance Company	A+ (Superior)	Not Rated	Not rated
Mid-Continent Excess and Surplus Income Company	A+ (Superior)	Not Rated	Not rated
Oklahoma Surety Company	A+ (Superior)	A+	Not rated
Great American Contemporary Insurance Company (lead)	A+ (Superior)	A+	A1
Bridgefield Casualty Insurance Company	A+ (Superior)	A+	Not rated
Bridgefield Employers Insurance Company	A+ (Superior)	A+	Not rated
Bridgefield Indemnity Insurance Company	A+ (Superior)	Not Rated	Not rated
Republic Indemnity Company of America	A+ (Superior)	A+	A1
Republic Indemnity Company of California	A+ (Superior)	A+	Not Rated
National Interstate Insurance Company (lead)	A+ (Superior)	Not Rated	Not rated
National Interstate Insurance Company of Hawaii	A+ (Superior)	Not Rated	Not Rated
Triumphe Casualty Company	A+ (Superior)	Not Rated	Not Rated
Vanliner Insurance Company	A+ (Superior)	Not Rated	Not Rated

International Operations	AM Best <sup>1</sup>	Standard & Poor's <sup>2</sup>	Moody's <sup>3</sup>
El Águila, Compañía de Seguros	A- (Excellent)	Not rated	Not rated
Great American International Insurance (EU) DAC	Not rated	A+	Not rated
Great American International Insurance (UK) Ltd.	Not rated	A+	Not rated

<sup>&</sup>lt;sup>1</sup> AM Best rating of "A+" is second of 16 ratings; "A-" is fourth of 16 ratings.

 $<sup>^{\</sup>rm 2}$  Standard & Poor's rating of "A+" is fifth of 22 ratings.

 $<sup>^{\</sup>rm 3}$  Moody's rating of "A1" is fifth of 21 ratings.





# for all the **great** you do®



For the most up-to-date version of this directory, please visit our **For Agents** page on GAIG.com.

